



Do regions make a difference? Exploring the role of regional innovation systems and institutions in GINs

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1. Background
2. Research questions
3. Method
4. Importance of regions for GINs
 - 4.1. Overview
 - 4.2. RIS and different forms of GINs
 - 4.3. Illustrative cases
5. Conclusions & policy implications



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1. Background

- Innovation is a highly localized phenomenon
- Globalization of innovation has not diminished role of regions
- Global processes are pinned down in certain regions around the globe
-but HOW?



1. Background

- Objective of this WP: link different forms of GINs to the institutional thickness of the region (strong, dynamic regions vs. marginal regions)
- Global Innovation Networks (Archibugi&Mitchie, 1995)
 - Global exploitation of innovations
 - Global research collaboration
 - Global generation of innovation
 - *Global sourcing of innovation* (Plechero&Chaminade, 2010)
- Regions: strong (institutionally thick regions) and marginal (institutionally thin) regions

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2. Research questions

1. Do we observe different patterns of globalization of innovation in different regions across the globe?
2. What is the role of institutional frameworks in explaining those differences?



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3. Method

- All cases in the survey were codified as belonging to regions Tier 1, Tier 2 and Tier 3 (national statistics and local expertise)
 - Tier 1 = Institutionally thick regions, metropolitan and strong specialization in industry (e.g. Bangalore in India for ICT, Sao Paulo in Brazil for Auto)
 - Tier 2 = significant number of firms specialized in that industry, presence of support institutions, not so well networked, not so many MNCs
 - Tier 3 = institutionally thin regions, marginal, not specialized.

3. Method

Resulting classification:

- Tier 1 (471), Tier 2 (459) and Tier 3 (253)
- Well distributed across industries
- Tier 1: more HQ of MNCs, but also highest proportion of SMEs
- Tier 2: highest proportion of large companies and highest proportion of subsidiaries
- Tier 3: dominated by standalone and SMEs



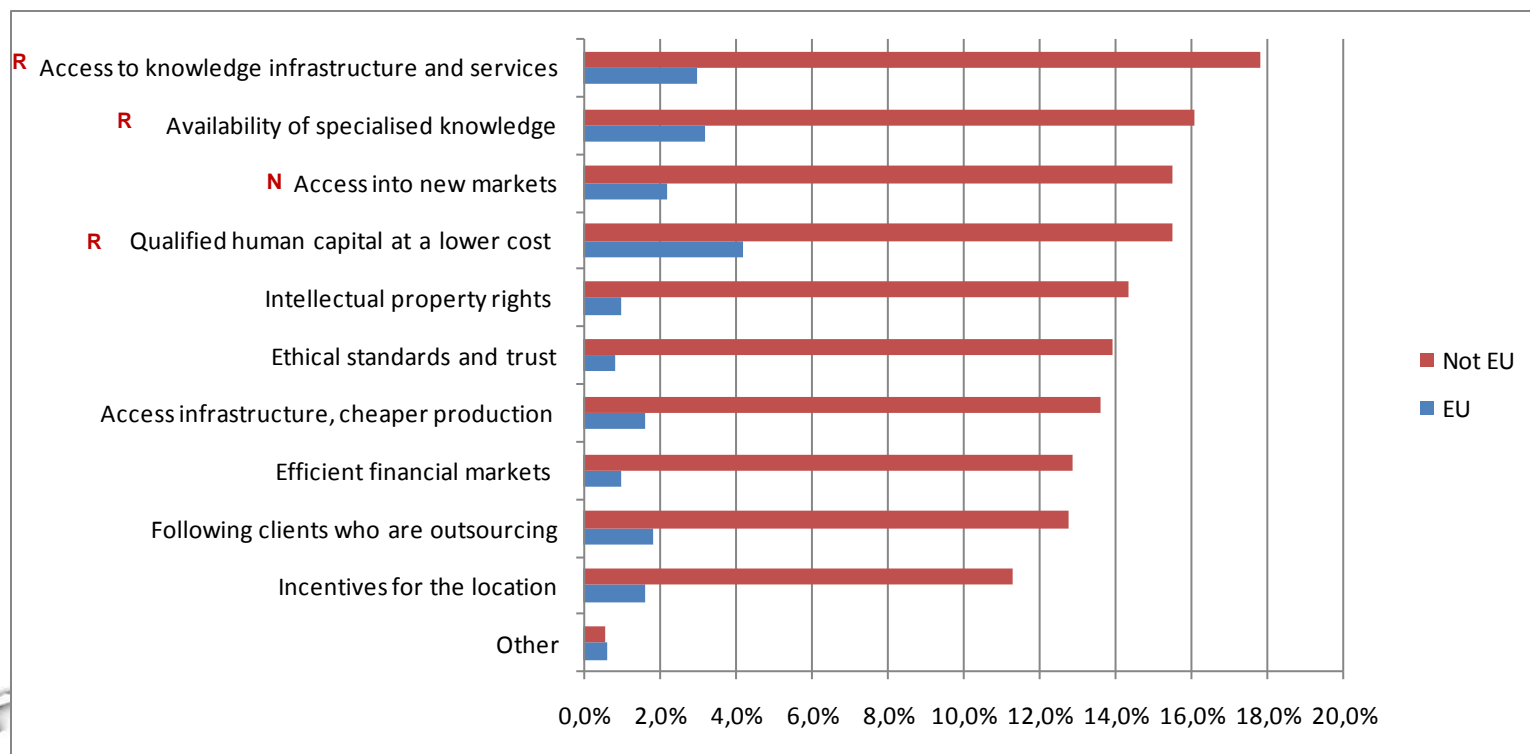
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4. Regions and GINs

Overview

Motivation for offshoring innovation abroad- EU and non-EU



% of responses

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4. Regions and GINs

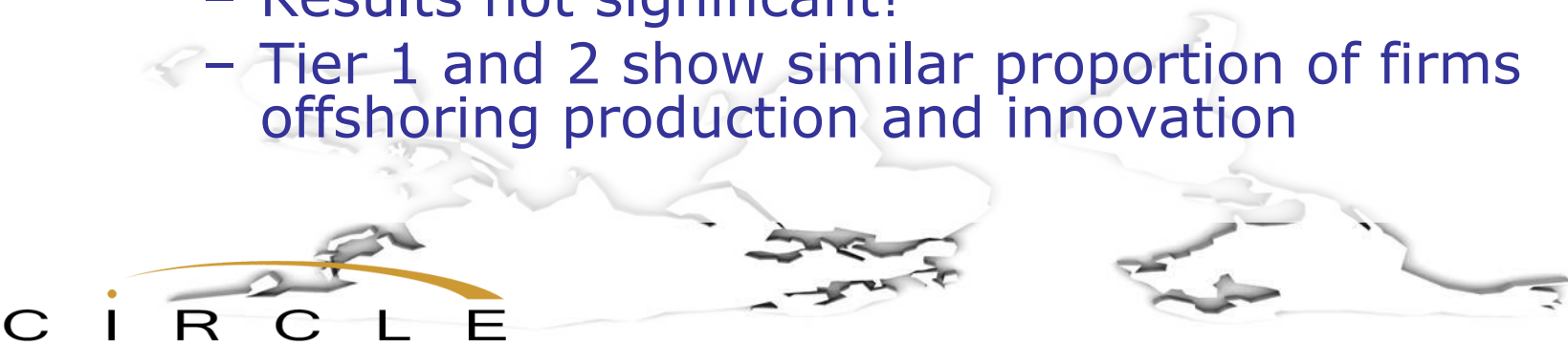
Regions and different forms of GINs

- Regions and Global exploitation of innovations
 - Significant differences between Tiers
 - Although majority of firms target domestic market
 - **Tier 2** shows larger proportion of firms targeting international markets
- Regions and Global sourcing
 - Significant differences between tiers
 - Majority of firms in all 3 tiers produce own technological inputs in-house but
 - Tier 1: higher concentration of firms sourcing from other branches of own MNCs (inter-firm networks)-
 - > Tier 1 higher concentration of HQ

4. Regions and GINs

Regions and different forms of GINs

- Regions and global collaboration for innovation
 - Significant differences between Tiers
 - Firms in Tier 2 collaborate with more partners (breadth of network) and at all geographical levels (extent of network)!
 - They are more engaged in GINs
 - Only exception, Tier 3 highest collaboration with international clients
- Regions and global generation
 - Results not significant!
 - Tier 1 and 2 show similar proportion of firms offshoring production and innovation



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4. Regions and GINs

Illustrative cases

Beijing – Tier 1 in ICT in China (Lv and Liu, 2011)

- Institutionally thick region: 280 R&D labs of MNCs located in Beijing, 20000 high tech enterprises, 39 Universities ...ICT hub in China

- VOICE:

- high tech company, global leader in speech recognition, targeting domestic market
- Spin-off of Chinese Academy of Sciences
- Main partner for innovation: regional/domestic customers -> Chinese IT company and Ministry of defense
- Main supplier: regional – Chinese Academy of Sciences
- gIn: not global, highly innovative, limited networks

4. Regions and GINs

Illustrative cases

Cape Town- Tier 2 region (Lorentzen and Muller, 2010)

- Tier 2: mainly SMEs, 4 universities, emerging ICT cluster, some government initiatives, some associations
- DCM:
 - CT based firm, digital signal processing technologies for radar and sonar applications
 - Main client is firm in Gauteng (domestic link)
 - Two large European defense companies as shareholders
 - Sourcing internationally as local and domestic suppliers do not have quality
 - Only strong domestic linkage is recruitment of staff
 - Gin



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5. Conclusions

- Significant differences across regions with regards to 3 of 4 forms of GINs
 - Tier 1: more intra-firm and domestic: gIn. Strong regions facilitate innovation, but not necessarily the engagement in GINs
 - Tier 2: more networked, broader networks and at all geographical levels -> more prone to participate in GINs -> GIN and GiN. Firms in Tier 2 do not find resources regionally, they need to go internationally
 - Tier 3: value chain networks -> narrower Gin

4. Conclusion

- European regions are not homogeneous
- Different regions engage differently in GINs
- Different regions demand different policy approaches



5. Conclusions

Implications for EU policy

Challenge 1: Retain knowledge intensive activities

- Tier 1 regions are the most innovative ones...and the ones that engage less in GINs
- EU firms re-locate innovation activities to BICS due to:
 - **Scarcity** of skilled workers!!! – global search for **competences**
 - Closeness to emerging markets
 - Rising **costs** of research
- Stimulate inward and outward **mobility of highly skilled workers**, particularly in specific knowledge areas – attract and retain knowledge: tackling cost and scarcity of skills



5. Conclusions

Implications for EU policy

Challenge 2: Attract knowledge intensive activities

- BICS firms locate innovation activities in European regions to access knowledge infrastructure and services and specialized knowledge
- Strong regions!
- Firms from Tier 2 regions are more likely to be “mobile”
- Impact still to be researched



5. Conclusions

Implications for EU policy

Challenge 3: Tap into new pools of knowledge

- Important for regions Tier 2 and Tier 3- more dependent on international linkages
- Improve knowledge capabilities in regions in Europe – increase companies' absorptive capacity (**knowledge organizations beyond R&D**)
- **Global standards**- continue active participation of EU in negotiations of global standards



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THANKS!!!

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